

# FARMLINK

## A Program of Maine Farmland Trust

### **PURPOSE**

To help keep farmland in production by connecting farmland owners looking to sell (or lease) to farmers seeking land.

### **HOW LINKING WORKS**

1. MFT collects applications from “farmland seekers” and “farmland owners”
2. MFT circulates information about available farms to farmland seekers (without revealing farmland owner)
3. Farmland seekers contact us if interested
4. Where MFT identifies a possible match, we “swap” contact info (between farmland seeker and farmland owner)
5. We nurture the process along...
6. We also provide other forums for seekers and farmland owners to meet (*e.g.*, “speed dating”)

### **FARMLINK SERVICES**

#### **LINKING**

We link farmers seeking land with farmland owners looking to sell (or lease)

#### **GUIDANCE AND REFERRALS**

We guide the entire transfer process, often connecting participants to sources of help with:

- estate planning
- business planning
- financial analysis
- production and marketing support
- management training

#### **FARMLAND PROTECTION**

We visit with farmland owners who wish to see their land continue in farming to discuss various options available to them.

### **WE NEED YOUR HELP!**

Spread word to farmland owners that MFT is here to help – encourage them to apply